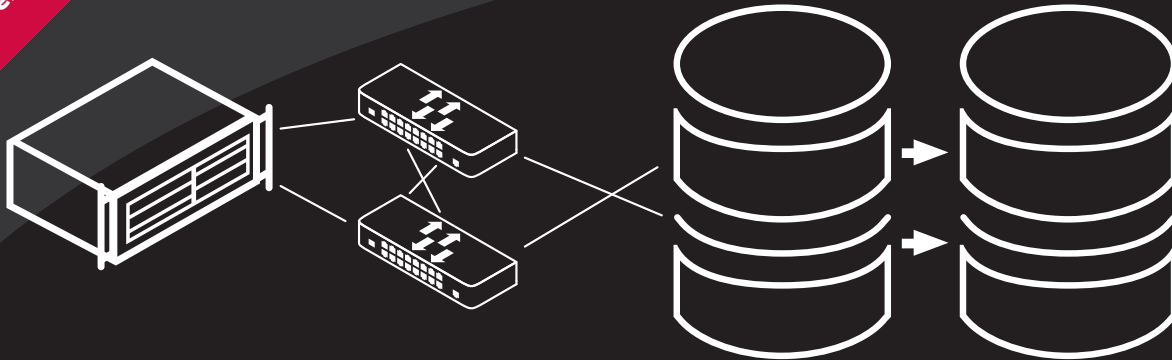


# Managed SAN

Managed Services Delivered

Managed Services



There are many instances where a company would benefit from having their data stored in a Storage Area Network (SAN) environment to increase the overall availability but they can't cost justify purchasing their own SAN.

By utilizing Expedient's Managed SAN service you can acquire disk space as you need it without the large upfront investment usually associated with SAN storage. This allows companies to function in a financially responsible "pay as you grow" model as compared to the "build it and they will come" approach.

## • Advantages

- 24x7x365 management
- Utilize Expedient trained SAN resources
- Benefit from Expedient's enterprise relationships with Dell and EMC
- Expedient can also manage and maintain a customer owned SAN
- Customer does not need to hold SAN maintenance and support agreements

## • Always Staffed Facilities

- Expedient technicians are on site 24 hours a day, 7 days a week, 365 days a year
- Operations Support Center staff are just 5 steps from raised floor equipment for any and all remote hands work
- Specialized, experienced and certified engineers available for consultation
- The level of technical expertise is unparalleled for data center services

# About Expedient

Expedient is part of a network of nationwide data centers which offer a wide range of managed services and network connectivity. These proven managed services combined with reliable and redundant SAS 70 Type II Certified and PCI-DSS compliant data centers enable Expedient to deliver premier colocation, network and managed services to enterprise, commercial, education and government entities.

## Why Managed SAN?

The average SAN investments for companies range anywhere from \$50,000 to \$250,000 in first year expenses for software and hardware alone. Expedient has invested heavily in disk infrastructure to be able to provide customers with a variety of speed and redundancy options at reasonable costs. Depending on customer needs, Expedient can provide customers with the full array of disk speeds. Expedient also provides customers with options for multiple disk stripping methods to ensure redundancy in the backend disk arrays. Customers can rest assured that qualified SAN engineers are providing support and maintenance, and ensuring customer data security.

## Supported Client Types

- Supported Dell NAS and SAN products and software
- Supported EMC SAN products and software

## Features

- Easy procurement of additional space as data volume increases
- Customer data segmentation
- Variety of connect types (iSCSI, Fiber)
- Variety of disk speeds offered, depending on customer requirements
- Pay as you grow infrastructure without the capital investment

Customers can leverage Expedients multiple levels of speed and connection types for Managed SAN Services

## Available Services

- Virtual Colocation
- Managed Virtual Instances
- Managed Backup
- Colocation
- Managed System Services
- Managed Network Services
- Monitoring
- Load Balancing
- Firewall
- Managed Exchange Email

## Data Center Locations:

- Baltimore
- Boston
- Cleveland ( x2 )
- Indianapolis
- Pittsburgh ( x2 )

